

2023 TestKingFree APICS CSCP Dumps and Exam Test Engine [Q185-Q203]



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APICS CSCP DUMPS WITH REAL EXAM QUESTIONS

QUESTION 185

A supplier is offering a price discount if more is ordered at one time. The offer should be analyzed to determine if a larger order is appropriate considering: the impact of the

- * increase in average inventory levels on ABC designations.
- * the reduction in material cost compared to the impact on total holding costs.
- * the impact of additional items on indirect costs,
- * the increase in transportation costs compared to the reduction in ordering cost.

QUESTION 186

All of the following processes are excluded from SCOR v.7.0 EXCEPT:

- * sales and marketing
- * research and technology development

- * product development
- * product transactions
- * information technology

QUESTION 187

To handle a dispute over damage to goods shipped between two countries, which international standard should be applied?

- * United Nations Global Compact
- * Incoterms
- * Export Trading Company Act
- * Omnibus Foreign Trade and Competitiveness Act

Section: Mixed questions

Explanation/Reference: <https://core.ac.uk/download/pdf/230970504.pdf>

QUESTION 188

The most useful inventory costing method which enables purchase price variance analysis is:

- * average costing.
- * standard costing.
- * last in first out (LIFO) costing.
- * first in first out (FIFO) costing.

QUESTION 189

A manufacturer of plastic components that are sold either directly or through distributors wants to identify the requirements of the end customers for each market segment. Which of the following approaches would be most appropriate?

- * Analyzing the buying history for each of the market segments
- * Asking the manufacturer's direct customers
- * Conducting a market research project
- * Sending samples of potential future products to the final customers

QUESTION 190

What does the 'P' in PDCA stand for?

- * partnership
- * performance
- * phased
- * plan
- * process

QUESTION 191

Which of the following factors is a measure of supply chain reliability?

- * Order-fulfillment cycle time
- * Perfect order fulfillment rate
- * Upside supply chain flexibility
- * Downside supply chain adaptability

QUESTION 192

Point-of-sale information fails to measure actual demand most likely because:

- * holidays interrupt typical sales patterns.
- * inventory levels are inaccurate.
- * there is lag time in the system.
- * data about lost sales cannot be captured.

QUESTION 193

There has been a systematic effort within many industries to replace inventory with which of the following?

- * cash
- * information
- * people
- * services
- * raw materials

QUESTION 194

Which of the following actions most likely will increase market share for products that are critical manufacturing components for customers?

- * Storing a range of the products on customer sites
- * Providing a level of service to increase customer uptime
- * Reducing prices below those of the competition
- * Incorporating the latest technology in the products

QUESTION 195

A company is pursuing price as a competitive advantage. Which of the following operational performance indicators would the company most likely want to improve?

- * Efficiency
- * Responsiveness
- * Relevancy
- * Sustainability

Section: Mixed questions

QUESTION 196

Creating a customer-focused business includes all of the following steps EXCEPT:

- * implement CRM program
- * align business to customer focus
- * redefine company mission
- * create customer map
- * identify customer needs

QUESTION 197

The factors to consider in the make-or-buy decision include costs, proprietary knowledge, and:

- * design history.
- * available capacity.
- * inventory balance.

- * warehouse location.

QUESTION 198

Which of the following measures of a supply chain performance is most desirable from a stockholder perspective?

- * Diversity of sales channels
- * Lean manufacturing performance
- * Time to market of new products
- * Velocity and return on assets (ROA)

QUESTION 199

Which of the following benefits of supplier relationship management typically results from collaboration with a few critical suppliers?

- * Automation of supplier sales activities
- * Elimination of formal contracts
- * Reduction in customer and supplier inventories
- * Standardization of communications

QUESTION 200

Which of the following ISO standards is used to assist organizations with sustainable development?

- * ISO 31000
- * ISO 14001
- * ISO 26000
- * ISO 9001

Section: Supply Chain Strategy, Design, and Compliance

QUESTION 201

Companies are more likely to consider the consequences of their product design decisions when they view the reverse supply chain as an extension of the:

- * forward supply chain.
- * marketing process.
- * manufacturing process.
- * sales and operations planning process.

QUESTION 202

In the customer relationship management process, what input is provided by the production function?

- * manufacturing capabilities
- * material specifications
- * remanufacturing
- * production planning
- * integrated planning

QUESTION 203

One benefit of the project closure phase is the review of:

- * leading key performance indicators (KPIs) of the project

- * government or industrial standards applicable to the project
- * previous project files
- * lessons learned during the project

Section: Mixed questions

APICS CSCP certification exam is challenging, and candidates are required to have a deep understanding of the supply chain process. CSCP exam is designed to test candidates' knowledge and skills in supply chain management, and individuals who pass the exam are recognized as experts in the field. CSCP exam is administered by APICS, a global leader in supply chain management education, and is recognized by top companies worldwide.

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